République Islamique de Mauritanie Ministère du Pétrole, de l'Energie et des Mines Direction Générale des Hydrocarbures



# Developing the Oil & Gas market

Mauritania as a destination for Oil and Gas majors

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### **Summary**

- Why invest in Mauritania?
- What potential does Mauritania have?
- What are the Recent developments?

#### **Legal Framework**

- Hydrocarbons Law: Adopted in 2010 (Loi N° 2010-033), amended in 2011 (Loi N° 2011-044), and in 2015 (N° 2015-016).
   Key new elements:
  - > Approval of PSCs by decree (instead of law) : flexibility;
  - Possibility for non exclusive reconnaissance authorization;
  - Operators to adhere to the ITIE;
  - Clarity on the fiscal regime, treated on the contractual level;
  - Profit Oil sharing based on R Factor: attractiveness
- Decree for petroleum licensing (N° 2011-230);
- Production Sharing Contract model;

All Importations of materials and goods necessary for the good execution of the petroleum operations are subject to the VAT either at zero rate, or shall be brought in under the temporary importation procedure which suspends payment of VAT for the property brought in under this particular customs practice.

#### **Legal Framework**

- Key elements of the PSC
  - Bonus : Signature/ Production : negotiable;
  - Training / Promotion budgets : negotiable;
  - Environmental Commission : negotiable;
  - NOC Capacity building : negotiable;
  - Exploration Period: 10 years maximum / 3 phases;
  - Relinquishment: 25% at each renewal;
  - Production Period: 25 years (Oil) & 30 years (Gas), renewable once for 10 years;
  - Cost Oil: Negotiable, with « cost stop » (60% for Oil / 65% for Gas);
  - P.O. share : based on "R factor", Negotiable;
  - Income Tax : negotiable (common rate: 25% and UP).



#### **Legal Framework**

Blocks awarding process

The HC Law set up the principles of a CEP bidding process but allows also for direct negociations (Article 18 of the Law 2011-044)

- Operator to express the interest
  - Discussions
  - Alignment on the main terms
  - Decree in MC allowing to waive the procedure
- Contract terms finalisation
  - Communication in MC for authorization to sign
  - Decree in MC approving the contract signature
  - Publication of the decree in the Official Journal (effective date)

1 week

1 week

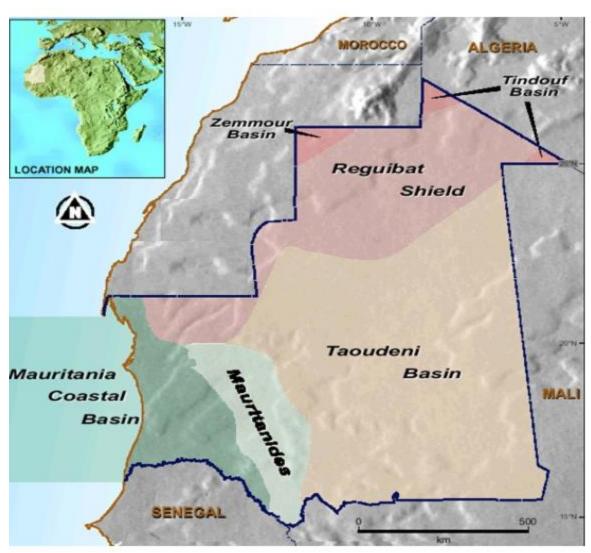
2 weeks

- Attractiveness and modernity of the legal and investment framework
- Stability and security
- Transparency, Mauritania has been declared in 2017 compliant with the 2016 ITIE standards
- Incentives for fiscal treatment for Contractors and subcontractors



#### **Geological Framework**

Four main geological units

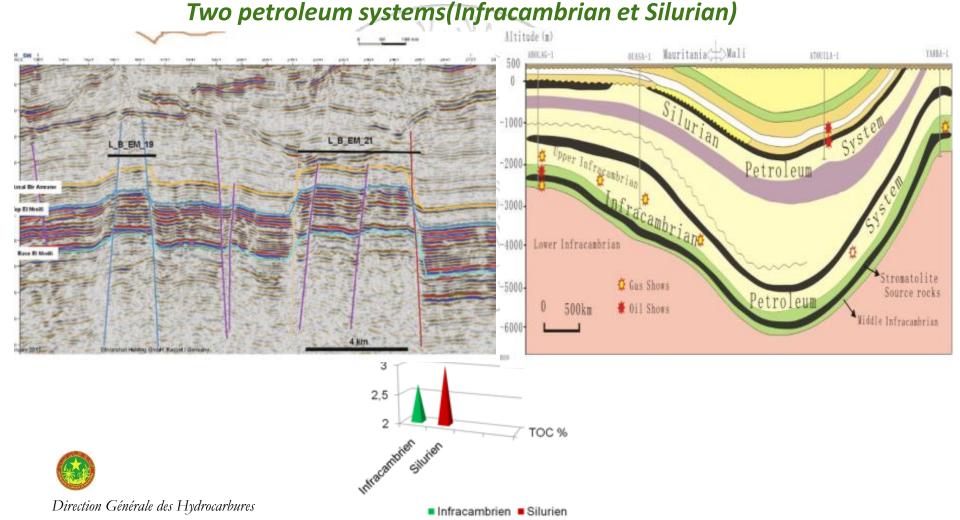


- Taoudenni Basin
  - Activities undertaken
  - ☐ Surface: 500 000 km2
  - 44 blocs
  - 2 Operators was present until 2017
  - ☐ 15 015 km of 2D seismic
  - ☐ 5 wells have been drilled



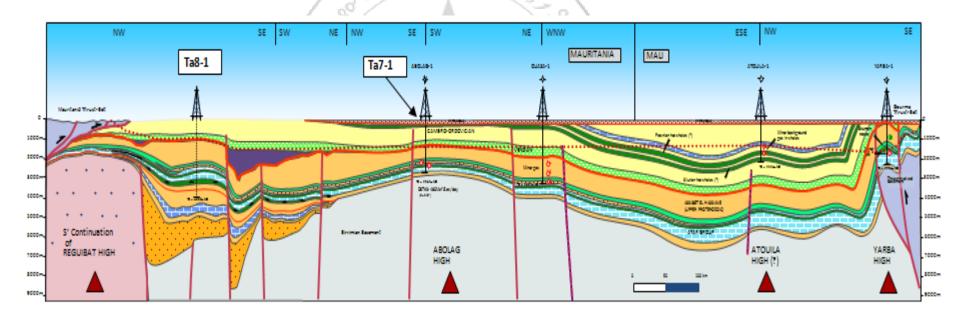
Taoudenni Basin

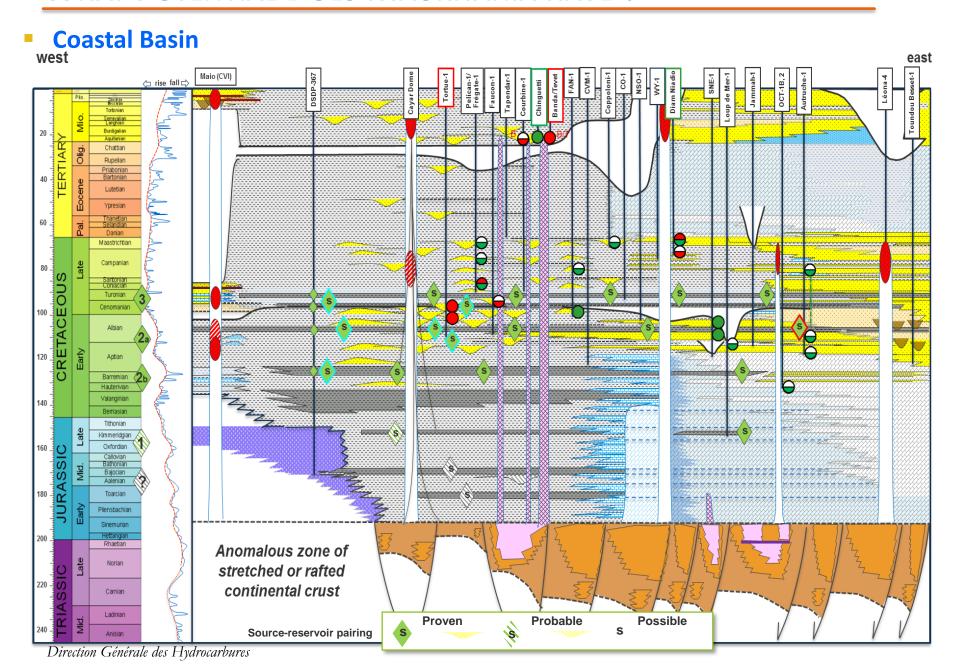
## Two main reservoirs (up to 20% porosity)



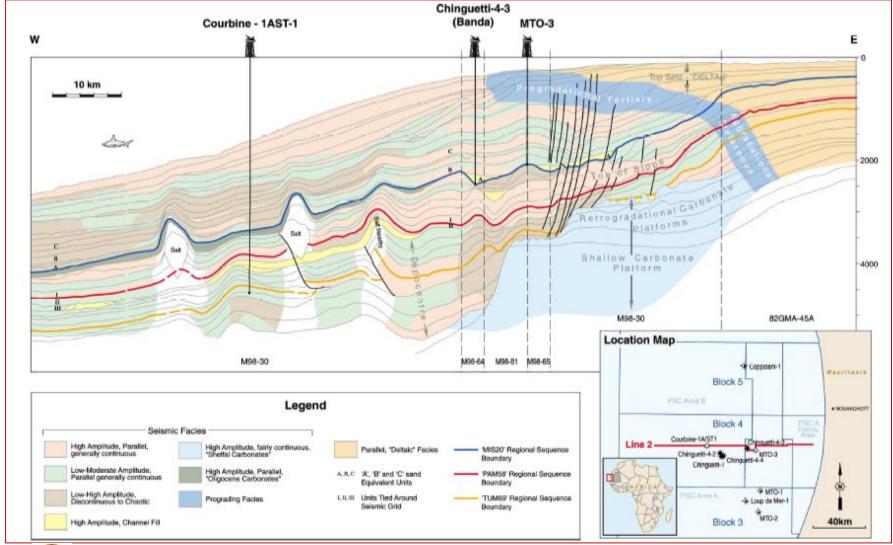
#### Taoudenni Basin

Two main reservoirs(up to 20% porosity)
Two petroleum systems(Infracambrian et Silurian)



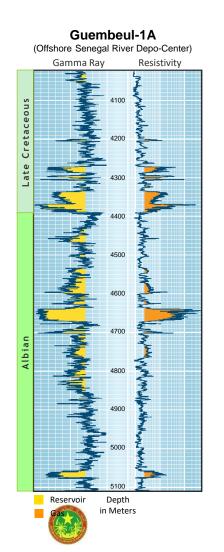


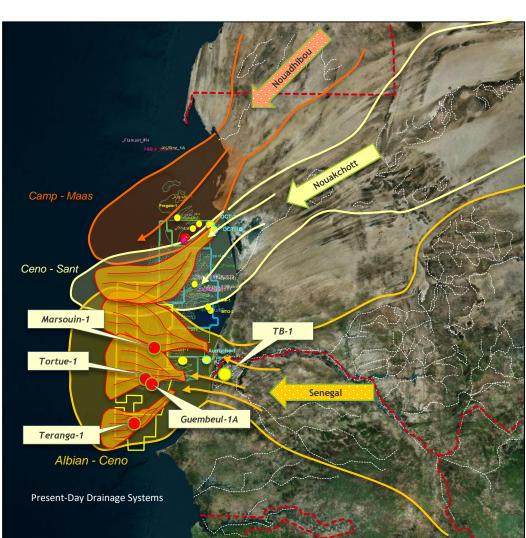
#### Coastal Basin

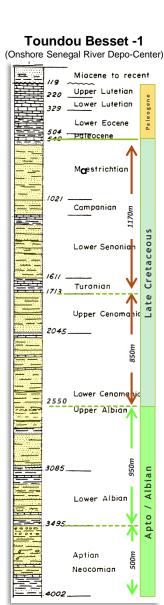




Coastal BasinSand Supply / Depositional Fairways



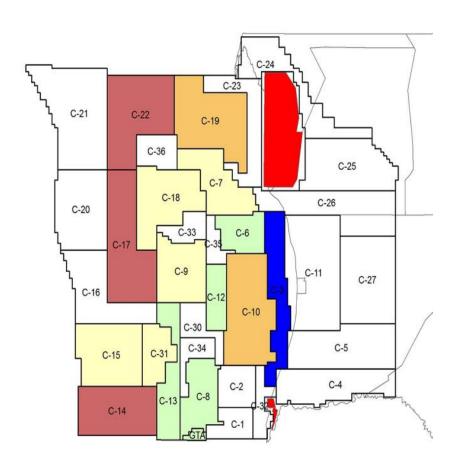




- Coastal Basin
  - Activities undertaken
    - Surface: 184 000 km2
    - 34 blocs in which (16) under contract
    - 6 Operators present
    - □ 91 659 km of 2D seismic
    - ☐ More than 97 259 km2 of 3D seismic
    - □ 72 wells drilled (44 exploration)
    - 9 discoveries

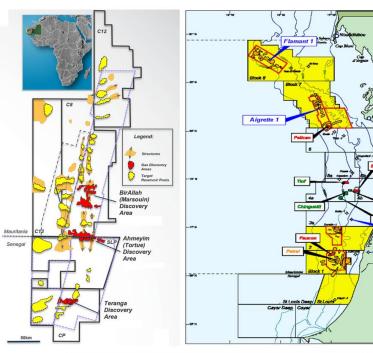


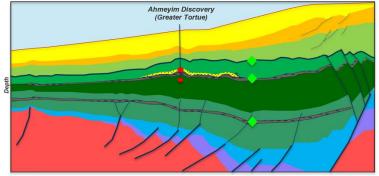
#### 4 Majors present





- Coastal Basin
  - Discoveries
    - ☐ Chinguetti (2001), Zone B
    - Banda (2002), Zone A
    - Walata (2003), Zone B
    - ☐ Pélican (2003), C7
    - ☐ Tevet (2004), Zone B
    - ☐ Labeidna (2005), Zone B
    - ☐ Aigrette (2006), C7
    - ☐ Ahmeyim (Ex-Tortue) (2015), C8
    - ☐ Bir Allah (Ex- Marsouin) (2015), C8







- Coastal Basin
  - Discoveries in C10 area (Excluded from block C10)

|                          | Walata              | Banda         | Tevet                              |
|--------------------------|---------------------|---------------|------------------------------------|
| Distance /<br>shore (km) | 90 Km               | 61 Km         | 90 Km                              |
| WD                       | 2000 m              | 290 m         | 500 m                              |
| Reserves                 | 400 MMSTB<br>STOIIP | 1.2 TCF<br>RR | 0.9 TCF<br>120MMSTB<br>STOIIP/GIIP |

An integrated development can be envisaged to produce Oil/Condensate and Gas for Domestic Market and export

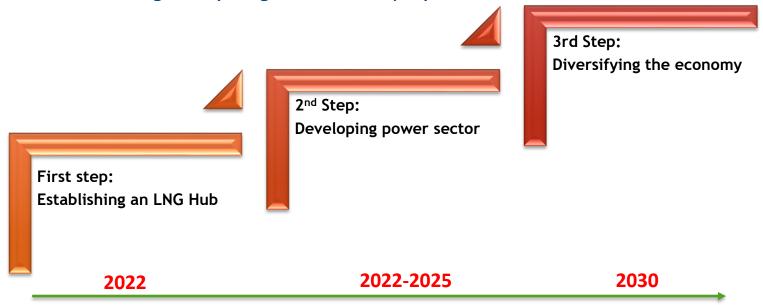
Options: Gas To Power, Small Scale LNG, LNG to Power, GTL...



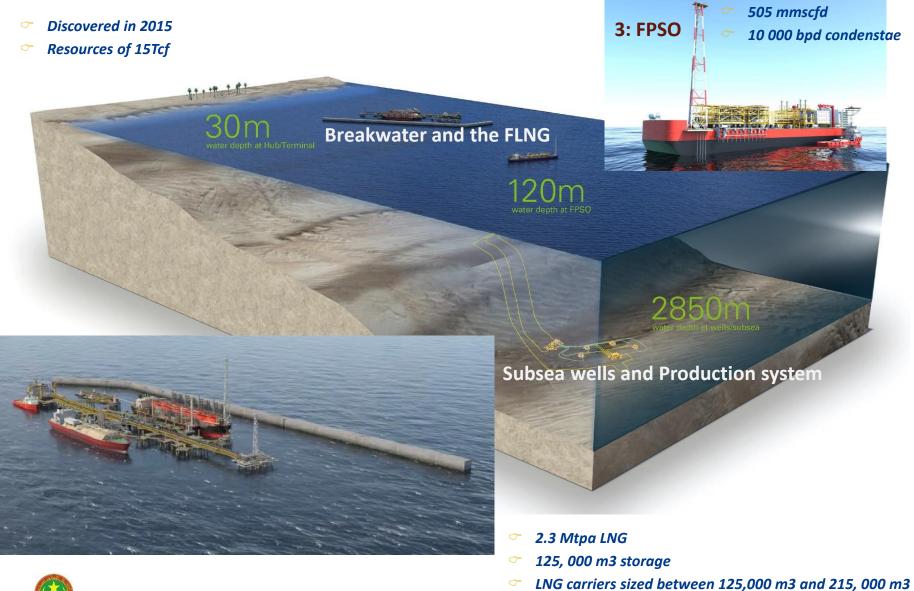
#### RECENT DEVELOPMENTS OF THE SECTOR AND VISION

# Thanks to the clarity and the transparency of the contractual framework

- Attracting new players (Majors)
- Intensifying exploration activities
- Maximizing the synergies between players





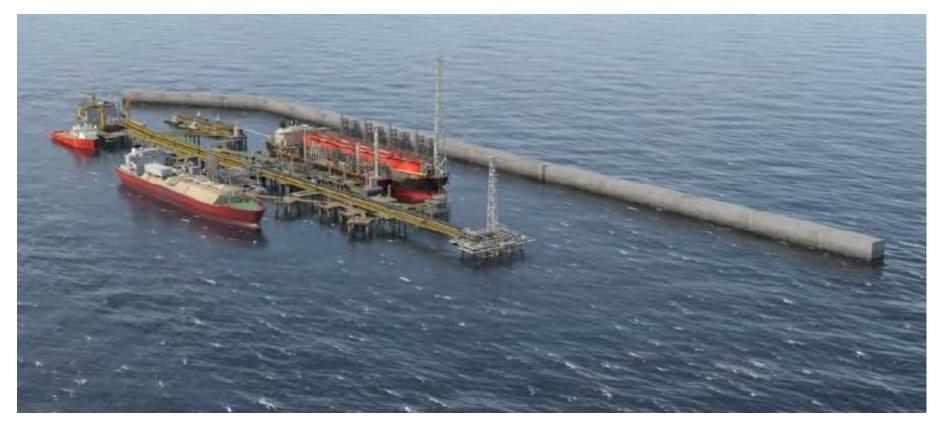




#### **FPSO**



#### **Breakwater**



**Local content** 



- Nouakchott port material offloading facility upgrade to operate in SIMOPS with existing port traffic
- Logistics base and offices to manage operations - 5000/te per day of rock
- Rock stockpile yard (12Ha) to provide vessel loadout.
- El-Asma Quarry 130km NW of Nouakchott - 26 Ha including offices, roads, explosives warehouses, laydown areas
- local personnel
- 7000cm rock blasted every day





**120 locally sourced trucks** and drivers to safely deliver of 7,000 tons / day from El-Asma quarry to Nouakchott

harbour (130km)

Sand from offshore for caisson ballasting (>600 km3)

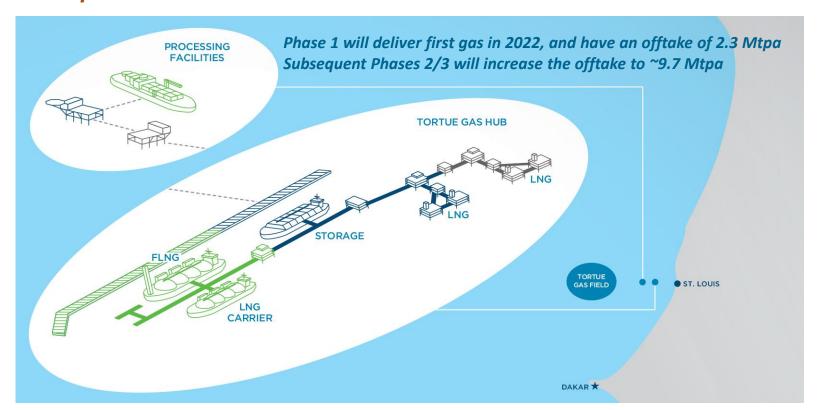
Community relations – N'Diago

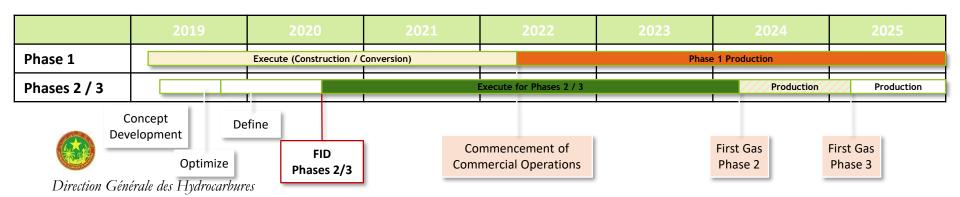


#### **Milestones**

- ACI signed in February 2018
- FID was taken in December 2018
- Field in development phase
- Marketing in final process for SPA
- Financing of the NOCs secured

#### GTA phases 2 & 3





#### **2020** AND BEYOND OUTLOOK

- Acquisition seismic
  - 3D seismic will be done by Shell on block C10 in 2020 2D seismic: Seismic speculative will be done by TGS in 2020
- Wells to be drilled (2020-2023): 13 wells
  Total, BP and Tullow in 2020/2021
- Development of GTA (first gas 2021-2022)
- Others small fields development
- New players, E&P and services
- Taoudenni Basin new promotional strategy



#### **CONCLUSION**

- An attractive and modern legal and investment framework
- Transparent procedure of PSC awarding
- Security and stability climate
- Proactivity and business understanding (Oil Culture)
- Basins under-explored and very promising



## Thank you for your attention